

Quotation for catamaran BALI 4.4 - Tarif A-2025



DATE :
 Owner :
 Name of the boat :
 Home port :
 Serial Number :
 Date of delivery :
 Technical language (FR / EN) :

		BALI 4.4	
		Tarif H.T.	Montant H.T.
<i>BALI 4.4 equipped with 2x40 hp Nanni engines</i>			
1	3 cabin version (1 portside + 2 starboard) - 3 heads	570.000 €	570.000 €
	4 cabin version (2 portside + 2 starboard) - 4 heads	568.000 €	

Pack Specifications		Pack Excellence	
	Combined 80 amp battery charger/inverter 12V (or 24V)/230V - 2000VA		x
	2 extra service batteries of 12V - 130 amp		x
	Battery controller		x
	Indirect lighting in cabins		x
	Forward cockpit and transom courtesy lighting		x
	Domestic fridge freezer (615L) with chilled water, ice maker and dedicated inverter 230V		x
	Bar integrated in saloon table with reversible tray		x
	Mainsail electrical winch		x
	Lifting system for dinghy		x
	Electric windlass 1500W		x
	Saloon manual tilting bay/door mechanically assisted by pneumatic struts		x
	Hot and cold cockpit shower		x
	Comfortable swim ladder with handles and wide teak steps		x
	Extra fuel tank of 400L for a total capacity of 800L		x
	Extra Fresh water tank of 400L for a total capacity of 860L		x
	Gaz oven		x
	Pot holders on hob		x
	Engine room & locker hatches on gas struts		x
	Helmstation seat cushions (seat and backrest)		x
	Forward cockpit cushions (seats and backrests)		x
	Seats for aft bench (seats and backrests)		x
	2 layers of antifouling with Epoxy base coat		x
	Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, full touch screen AXIOM 12" at steering station		x
	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)		x
1	Total Excellence Pack	64.000 €	64.000 €

OPTIONS

Pack ELEGANCE			
<p>Hulls: padded headboard, indirect headboard lighting, polished chrome-plated reading lights, magazine pockets in master suite, comfort accessories in the bathroom</p> <p>Saloon: chart table reading light, folding seat for chart table, ambient lighting, saloon table with bar and solid wood surrounds, saloon upholstery bands with armrests, electric rear bay lift system assisted by hydraulic cylinders, flagpole and bracket</p>			
	Total ELEGANCE Pack	10.440 €	

# Rigging - Sails			
#	Lazy bag and UV protection for sail in grey color		
	Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jacks + sheets	4.160 €	
	Square top reinforced Dacron fully-battened Mainsail with specific fitting & Solent with UV protection + Lazy-Bag & Lazy-Jacks + sheets	5.970 €	

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Triradial Code 0 (74m²) with anti-twist cable	6.700 €	
Asymetric spinnaker + sock	6.120 €	
Aluminum V boom with LED lighting	12.820 €	
Code 0 rigging : bow sprit, furler, halyard, bobstays, blocks & deck fittings	7.670 €	
Spinnaker rigging : bowsprit, furler, halyard, deck fittings & blocks (not necessary if code 0 gear ordered)	5.040 €	
1 manual winch for head sails	3.290 €	
1 Electric winch for head sails	6.910 €	
Electric winch for solent	3.300 €	
Mast in 2 parts	1.680 €	

# Mechanics - Safety Equipment		
2 x NANNI 65 hp instead of NANNI 40hp	8.100 €	
Kit of two additional alternators 12V 120A	5.090 €	
ZF electric controls instead of cable motor controls	11.600 €	
Pair of 3-blade folding propellers	3.510 €	
Generator 7 KW 50hz with soundshield and remote control 230V	25.260 €	
Generator 10 KW 50hz with soundshield and remote control 230V	29.820 €	
Generator 9 KW 60hz with soundshield and remote control 120V	26.420 €	
Generator 12 KW 60hz with soundshield and remote control 120V	32.160 €	
Kit solar panels: 4 x 110W panels (400W)	5.590 €	
Primary 120V electrical system instead of 230V (with water heater, bat.charger, outlets, inverter) and pre-installation of electrical connections (microwave, TV, washing machine and dishwasher)	4.570 €	
Remote control with chain counter at helm station	1.220 €	
Safety equipment for 8 with 1 liferaft without EPIRB (lifejacket with harness, 1.85m lanyard with 2 snap-shackles, 8-person liferaft, 10 green light-sticks, horseshoe life buoy, self-righting light, buoy and light bracket, 3 hand flares, 50ZA Iris compass, logbook, flashlight, 10L bucket, first aid kit)	6.300 €	
Safety equipment for 10 with 1 liferaft without EPIRB (lifejacket with harness, 1.85m lanyard with 2 snap-shackles, 10-person liferaft, 10 green light-sticks, horseshoe life buoy, self-righting light, buoy and light bracket, 3 hand flares, 50ZA Iris compass, logbook, flashlight, 10L bucket, first aid kit)	7.090 €	
Safety equipment for 12 with 1 liferaft without EPIRB (lifejacket with harness, 1.85m lanyard with 2 snap-shackles, 12-person liferaft, 10 green light-sticks, horseshoe life buoy, self-righting light, buoy and light bracket, 3 hand flares, 50ZA Iris compass, logbook, flashlight, 10L bucket, first aid kit)	7.300 €	
Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard	3.400 €	

# Comfort		
Reverse cycle aircond in hulls (3 cabins version) 230V/50Hz	29.840 €	
Reverse cycle aircond in hulls (4 cabins version) 230V/50Hz	33.350 €	
Reverse cycle aircond in salon 230V/50Hz (needs option Aircond in hulls)	14.760 €	
Reverse cycle aircond in hulls (3 cabins version) 120V/60Hz	32.200 €	
Reverse cycle aircond in hulls (4 cabins version) 120V/60Hz	36.120 €	
Reverse cycle aircond in salon 120V/60Hz (needs option Aircond in hulls)	18.080 €	
Tilting forward windows with locking system in open position	2.440 €	
Central heating system in hulls and salon (incompatible with Aircond option)	14.390 €	
Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	15.980 €	
Watermaker 230V 240L/H (Generator required)	21.120 €	

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Watermaker 120V 240L/H (Generator required)	22.950 €	
Large model freshwater electric toilet (specify number and location)	1.210 €	
Sea water pump at galley & anchor	1.650 €	
1 fan per cabin, saloon and forepeak (specify according to choosen version)	210 €	
Electric tilting door lift (included in ELEGANCE pack)	4.790 €	
Dishwasher for 9 place settings 230V	2.700 €	
Microwave oven 230V	770 €	
4-burner cooking hob in glass and large capacity oven instead of standard size	1.570 €	
6kg/1.5kg washer-dryer machine integrated in the bathroom furniture 230V (3-cabin version)	2.670 €	

# Interior setup		
Portside forepeak layout (shower and head)	5.740 €	
Access from forward cabin to portside forepeak (4 cabins version and incompatible with shower in the forepeak)	1.280 €	
Portside forepeak layout (mattress and blackout curtain)	3.390 €	
Starboard forepeak layout (mattress and blackout curtain)	3.390 €	
Access from forward cabin to starboard forepeak	1.280 €	
Opening porthole between steering station and saloon	770 €	
Plexiglass blackout pleated blinds, hull portholes (3 cabins version)	6.440 €	
Plexiglass blackout pleated blinds, hull portholes (4 cabins version)	6.440 €	
Mosquito screens for portholes (3 cabins version)	2.090 €	
Mosquito screens for portholes (4 cabins version)	2.090 €	
Safe	1.240 €	
Elastomere sprung bed base (3 cabins version)	1.450 €	
Elastomere sprung bed base (4 cabins version)	1.920 €	
Club chairs instead of lounge (two armchairs and a mini-bar)	3.170 €	
Saloon table convertible in coffee table (two telescopic feet)	9.990 €	
Fixed saloon seat with storage and cushions	3.770 €	
Folding seat to be used for saloon/cockpit (specify nbr)	320 €	

# Upholstery color		
Indoor and outdoor upholstery color Heritage Moss	Standard	
Indoor and outdoor upholstery color Papyrus	780 €	
Indoor and outdoor upholstery color Natté Carbon Sky	780 €	
Indoor and outdoor upholstery color Heritage Scarlett	780 €	

# Exterior setup		
Rigid helm station bimini	8.040 €	
Canvas helm station bimini	4.700 €	
Forward cockpit fixed table	3.750 €	
Flybridge upholstery (cushions : seats and backrests)	4.000 €	
Flybridge table with telescopic leg	1.640 €	

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Transparent (crystal PVC) and canvas kit for enclosing the flybridge (rigid helm station bimini option obligatory)	3.470 €	
Transparent (crystal PVC) and canvas kit for enclosing the flybridge (canvas helm station bimini option obligatory)	3.020 €	
Sun awning for forward cockpit	2.760 €	
Aft cockpit sun awning	2.280 €	
External coachroof curtains for sun protection of the saloon (Black Batyline fabric)	2.680 €	
Set of protective covers for steering console	830 €	
Set of folding sun loungers foredeck	3.970 €	
Flybridge sunbathing cushions (with backrests)	3.520 €	
4 big comfortable pillows	1.710 €	
Natural lattice on aft platform, aft cockpit and transom	13.520 €	
Natural lattice on forward cockpit	4.870 €	
Natural lattice on flybridge and access steps to flybridge	5.520 €	
Wrapping	on demand	
Protective rubrail for sugarscoops and aft platform	820 €	
Stern spring cleats	1.215 €	
Polywood outbord engine bracket on aft beam	610 €	
Foldable composite gangway 2.60m with stanchions, bag & female deck fitting	3.330 €	
LED underwater lighting blue under each transom (4 spots)	5.220 €	
Plancha grill with gaz installation	2.210 €	
Electrical davit	4.700 €	
3.10m hypalon dinghy without console + outboard 15hp + slings	14.210 €	
Set up when dinghy provided by the owner (max load equipped 150kg)	1.110 €	

# Electronics - Hifi		
Southern hemisphere compass	100 €	
Hifi Radio-Fusion 6 HP bluetooth (saloon, flybridge and front cockpit)	2.430 €	
Wi-Fi Antenna	1.880 €	
VHF backup antenna on masthead	360 €	
Radar Raymarine with bracket	4.980 €	
TV pre-installation and TV antenna (FR) and TV lift if TV and antenna option not taken	3.200 €	
TV Led screen in saloon with electrical lift and TV antenna	5.630 €	
Raymarine remote control for autopilot	1.240 €	

# Commissioning - Handing over		
Total Price of the Boat with packs & options		634.000 €
Trucking, commissioning in Marans (France), with anchor set 25kg and 70ml Ø10 chain, 6 fenders and 4 mooring lines, anchor bridle, one-day handover and 7 days dockspace, net price, toolkit, MMSI configuration	15.190 €	
Fees for dealing with owners belongings (reception and handling)	1.770 €	
Custom export formalities fees	340 €	
Custom cargo export formalities fees	430 €	

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Apostille fees		340 €	
ATR fees		340 €	
T2L fees		340 €	
Net price Ex VAT			634.000 €
<small>Any franchized vessel will be invoiced for the amount of the French eco-contribution defined according to the current scale defined by the APER</small>			